## **M**INUTES

## Greenfield Business Association

December 11, 2018 | 8:30

Attendance: Sheila Peers, George Gohl, Bill Baker, Mik Muller, Sharon Cross, Kriste Joy, Lucinda Kidder, David Russell; Guests: Ben Goldsher, Jeremy Goldsher, John Michelson; notes, Rachel Roberts

## Items:

- 1. Introductions
  - Ben Goldsher, Hawks & Reed Performing Art Center; visitor
    - o Interested in BOD membership and partnerships with community
  - Jeremy Goldsher, Greenspace CoWork; visitor
    - o Interested in BOD membership and partnerships with community
- 2. Brief review of the fall
  - Jingle Fest
    - Tree-lighting
      - + lots of people, girl scouts with hot cocoa was nice addition
      - - audio need mic and amplifier, Santa timing better way to arrange?
    - o Punch Card Contest
      - + good responses about the idea, great prizes
      - present to win
      - Suggestions: First 100 completed win something, no ending time = maybe more winners
    - Overall = positive: 120 people at movie, double usual turn-out at YMCA, great turn-out at Wilson's for Santa, looked like Pushkin had people mulling around consistently, more people downtown
  - Holiday Lights
    - Still collecting sponsors even with emails, letters, posting on FB and website, etc.,
      people expressing they didn't receive contact Rachel will look into why
    - o New lights?
      - Work w Nan? Seek other bids?
        - Work w Nan first as her fee seems consistent with others as far as we know
      - Phase in next year and for 3 years, what do we want?
        - Finance committee to work with Nan (Kriste, George, David, Lisa)
      - What can we offer for better incentives to sponsor?
        - Mentions at Tree-lighting Ceremony?
        - Add business lighting package?
      - Rachel to draft an appeal for funding from community to go in Recorder
  - Landmark Ornaments
    - o Selling well
    - o Need to start planning earlier in year
      - Rachel asked for a list of potential subjects from a collector of our ornaments could help w yearly planning
      - Past ornaments \$10
        - Mik will photograph, catalog, and post past ornaments online
      - Mik and Rachel created an online purchasing form no online orders, yet
    - o Create an auto-renewal purchase package for people to get yearly ornaments sent to them like a "Ornament Subscription" contract ??
    - o Bring extra ornaments to FCCC Holiday Breakfast

- 3. Sharing Ideas for Next Year
  - Greenfield Winter Carnival involvement?
    - o Hawks & Reed will do something
    - o Photo Contest at Wilson's
    - o Rachel to connect w Christy/Rec Dept about a small GBA involvement
  - Downtown Window Lighting Contest?
  - Homeowners Lighting Contest and Prize?
    - o Mention of house on Maple St winning radio station contest each year so contest was cancelled
  - Add to our Holiday Light sponsorship packages with different or more dates other than only Jingle Fest PR materials?
  - Don't want to be just an "event committee"
    - Need to look at our mission
      - Promote civic finance
      - Build sustainable community
      - Advocate for businesses
    - Sustainable projects people power, what gets members the most benefits, promote
      Greenfield overall
    - o Need to find ways to communicate our message
      - What we do for community
      - What we do for businesses
  - Where is the pride in our downtown?
    - o How do we get people/businesses to keep street free of litter/debris
    - o How do we keep empty windows/storefronts clean?
      - Where is the city enforcement on negligent/out of town owners?
  - How do we get businesses to participate in the GBA or our events?
  - BOD total up to 15 members
    - o Want more diversity real estate, industry
  - Membership Showcase?
    - o Discuss more at Jan 8th meeting
  - Mik shared: Online opportunity Visit Greenfield MA website
    - o Started/maintained by GBA (Lena)
    - o Could contract w Greenfield to maintain
    - o Discuss more at Jan 8th meeting
  - Advocacy and marketing
    - o Get people employed/keep people working in Greenfield
      - Involvement in Job Fairs?

\*At the end of discussion, it became clear we need to define who we are and what our priorities for serving our membership are and include planning/action that supports them

- Look over bylaws
- o Participate in city-wide/other events in small ways to keep us involved but focus on our priorities for greater action/events/activities
- o Continue the expected
  - Halloween Trick-or-Treat with expansion into Common for out of downtown businesses
  - Holiday Lights with new lighting style phased in
  - Landmark Ornaments
  - Jingle Fest with expansion as makes sense
  - Greenfield Dollars
- 4. Vote on Hawks & Reed BOD membership

- Jeremy and Ben reiterated interest in both of them and their individual businesses as BOD members so two separate memberships
  - o Ben & Jeremy were asked a few questions about their businesses and interest in membership
- John (All About the Promo) asked about his potential interest in BOD membership as he has been attending meetings
  - o Indicated he wasn't sure; directed to talk to Rachel if interested or wanted more information
- Non-BOD members left: Executive Session
  - o Outcome: Both Jeremy and Ben were voted on to BOD
    - Jeremy's business would need to become a member for him to represent it separately from Hawks & Reed

Meeting adjourned: 9:45 am

NEXT MEETING: JANUARY 8, 2019 at 8:30 am in Montague WebWorks space